

STRETCHING THE HORIZON

SAE INTERNATIONAL IN A DISRUPTIVE FUTURE

THE WORLD'S MOBILITY ENGINEERS ARE RESPONSIBLE FOR AN AMAZING SUCCESS STORY

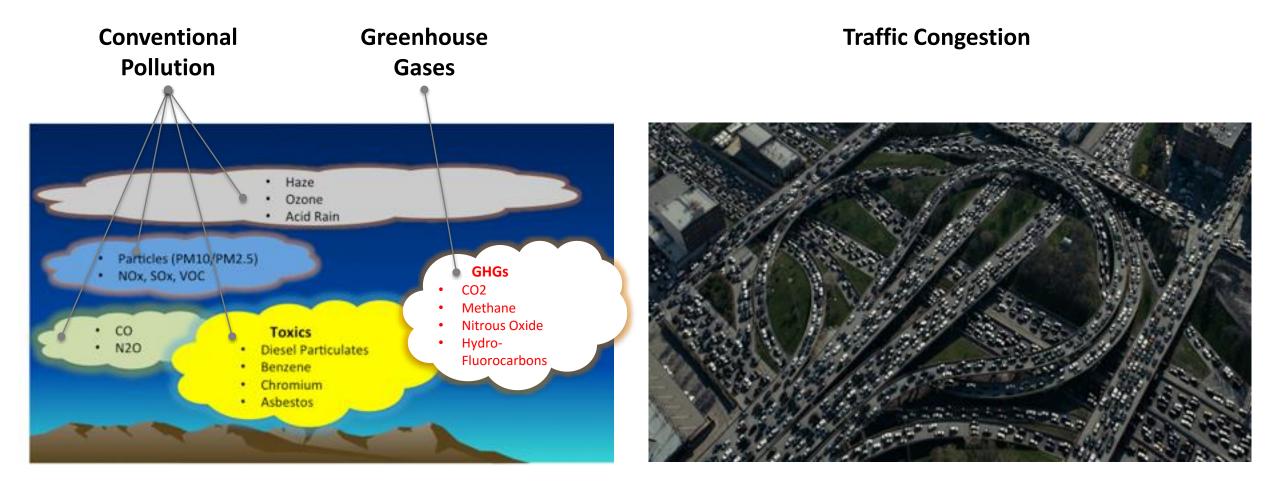
| Year | 1800 | 2000 | Factor |
|--------------------------|------|------|-----------|
| Population (billion) | 1 | 6 | x6 |
| GDP (trillion 1990 \$) | 0.3 | 30 | x100 |
| Mobility (km/person/day) | 0.04 | 40 | x1000 |

Source: Nebojša Nakinenovic International Institute for Applied Systems Analysis xx Technische Universität Wien

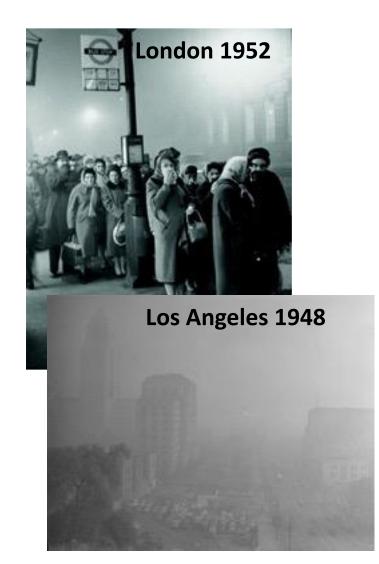
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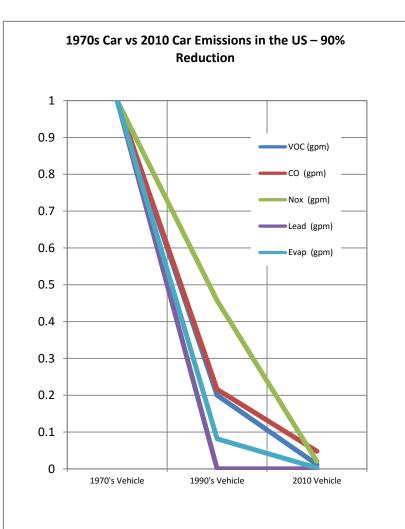
STRETCHING OUR HORIZON: AUTOMOBILITY 2050/AEROMOBILITY 2050

...BUT THERE WERE UNINTENDED CONSEQUENCES



CONVENTIONAL POLLUTION STILL A PROBLEM...

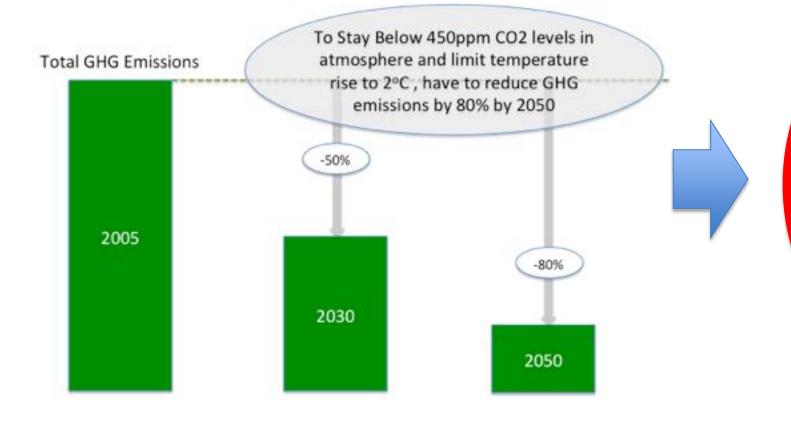






...AND GHG EMISSIONS ARE A BIGGER PROBLEM

IPCC: "The Elephant in the Room"



ALL VEHICLES ON THE ROAD IN 2050 @ avg 180mpg (US CAFE) or 76L/km or 1.3L/100km

FACTORS DRIVING A REVOLUTION IN MOBILITY

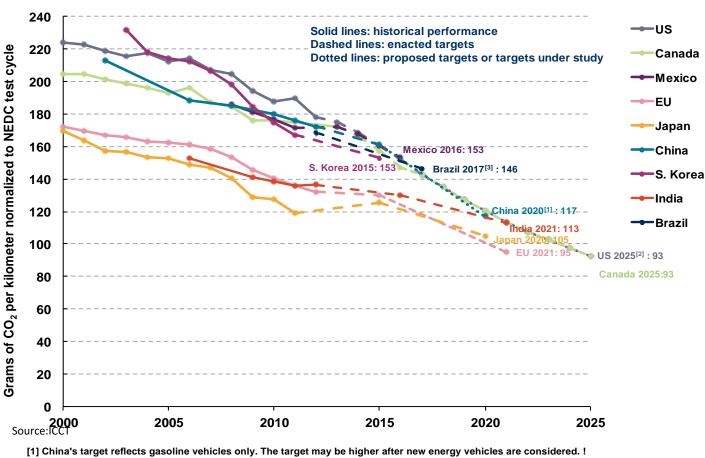
 <u>GLOBALIZING EMISSIONS STANDARDS</u> – Largest Markets – NA, Eur, China, Japan -Standards Converging by ~ 2020 -2025

2. <u>URBANIZATION & MEGA-CITIES</u> – By 2050 ~70% of the world's population in urban centers, up from 30% in 1950 → ~50 megacities worldwide (>10M people)

3. <u>CONNECTED LIVING AND WORKING</u> – Younger generation prefers being connected "virtually"... prefers not to own but use when needed...and vehicle miles traveled have been declining in the USwhile the "internet of things" wraps its hands around us

GLOBAL EMISSIONS STANDARDS ARE CONVERGING

But their trajectory will not take us to 180mpg by 2050



Passenger Cars

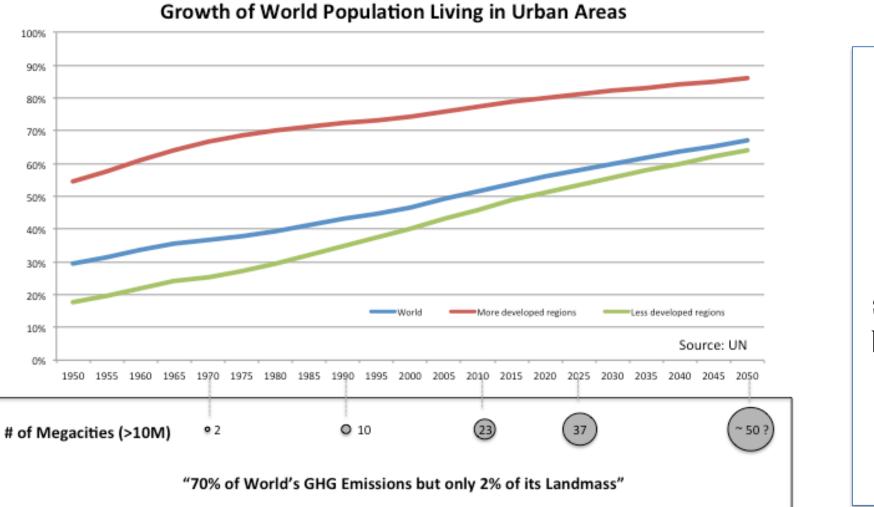


Extending the improvement curves at the same rate will not achieve the 80% reductions required by 2050

[1] China's target reflects gasoline vehicles only. The target may be higher after new energy vehicles are considered. !
[2] US standards GHG standards set by EPA, which is slightly different from fuel economy stadards due to low-GWP refrigerant credits.!
[3] Gasoline in Brazil contains 22% of ethanol (E22), all data in the chart have been converted to gasoline (E00) equivalent !

[4] Supporting data can be found at: http://www.theicct.org/info-tools/global-passenger-vehicle-standards.

THE FUTURE: URBANIZATION, MEGA & SUPER-CITIES



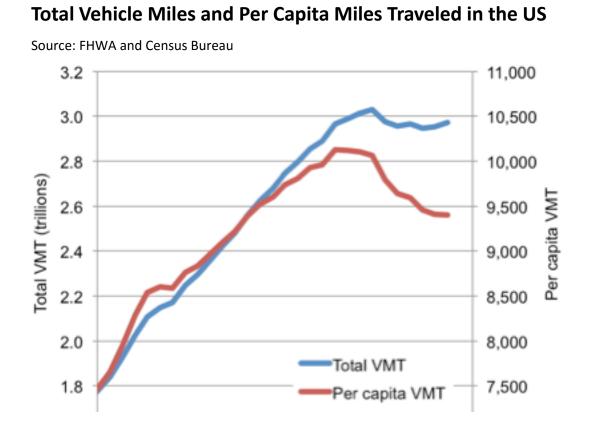
The New York Times

July 19, 2015

...China's government ...has embarked on an ambitious plan to make Beijing the center of a new supercity of 130M to be called Jing-Jin-Ji.

"CONNECTING/SOCIALIZING" W/O DRIVING

 More teens and 20 something olds are delaying obtaining a license, and often not bothering to get one at all. As late as the 90s, 87% of 19 year olds had a drivers license, today it is down to less than 70 percent.



- Cities encouraging biking, car sharing, walking to reduce emissions, congestion
- Some studies predict the size of the vehicle fleets in developing countries could decrease, while continuing to increase in the developing world

2050: WITHIN THE CAREER OF A 25 YR. OLD ENGINEER...

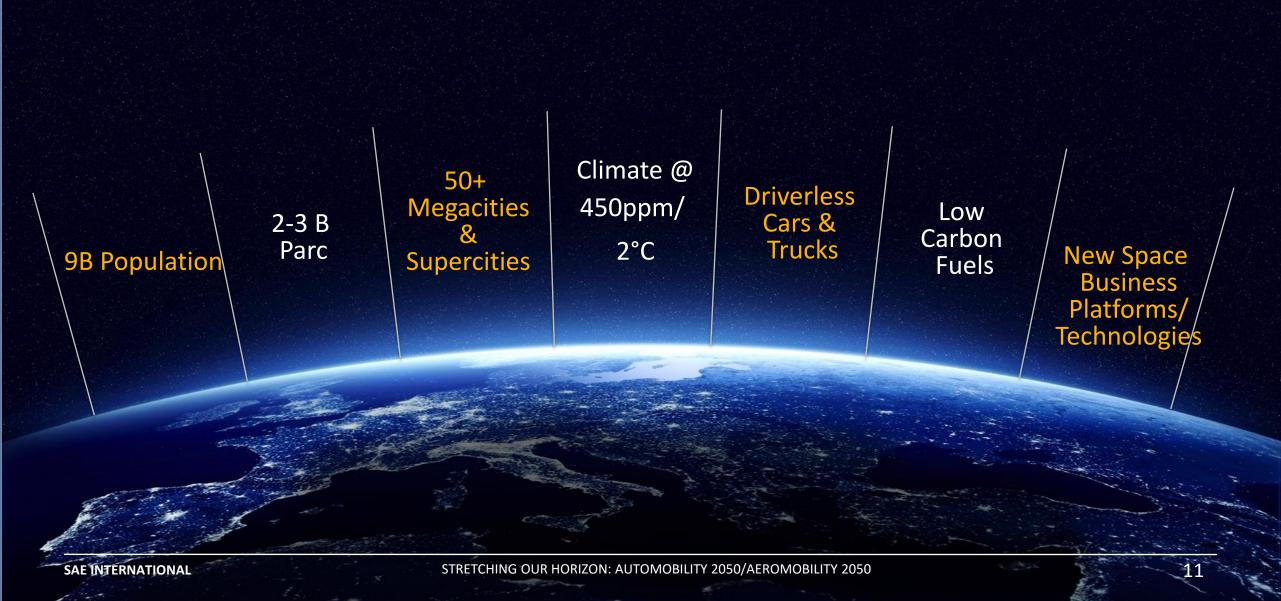


How We POWER, How We DRIVE And How We OWN Our Vehicles Are Changing...



HOW We Fly, WHERE We Fly And WHY We Fly Are Changing

IMAGINING AUTOMOBILITY & AEROMOBILITY 2050



"AUTOMOBILITY" ECOSYSTEM - 20 DQY

Oil & Gas Industry

Low Carbon Biofuels Industry

Car/Truck/Off Road Consumers/ Fleets

> ITS Networks & "Cloud"

stry

Automotive OEMs & Suppliers "Cars & Trucks"

Mobility Service Providers "Shared Cars and Trucks" Finance & Insurance

Mega-Cities/ Supercities

> Federal & State Regulations

Global Regulations

International Tariff/Duty Agreements

Dealers & Service/Repair

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"AEROMOBILITY" ECOSYSTEM - 2050AY



NO LONGER HYPE ... THE INDUSTRY IS ACTING

"We're at an inflection point here as an industry" ... "We're trying to disrupt ourselves rather than be disrupted."

Mark Fields, CEO Ford Motor Co., WSJ 11/19/2015

"The auto industry will change more in the next 5 to 10 years than it has in the last 50"

Mary Barra, Chairman & CEO, General Motors , CES 1/8/2015

"We have spent a long time to develop the [autonomous driving] technology. We have advantages and we want to maintain them as we push forward"

> Moritaka Yoshida, Toyota Chief Safety Executive 10/2015



"Google Pairs With Ford To Build Self-Driving Cars"

Justin Hyde, Sharon Carty, Yahoo Autos, 12/212015

"General Motors, Gazing at Future, Invests \$500 Million in Lyft"

Mike Isaac, NYT, 1/4/2016

"GM Buying Self-Driving Tech Startup for More Than \$1 Billion"

Dan Primack, Kirsten Korosec, Fortune, 3/11/2016



"Toyota Hires Entire Staff of Autonomous-Vehicle Firm"

Mark Ramsey, WSJ, 3/19/2016

SAE INTERNATIONAL HAS TO *"STRETCH ITS HORIZONS"* TO MAKE AUTO & AEROMOBILITY 2050 <u>OPERATIONAL</u>

